

Message Text

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ORIGIN OPIC-06

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DRAFTED BY OPIC/F: GWILLIAMS

APPROVED BY EB/IFD/ OIA:RJSMITH

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OPIC:I:HZOLA

AF/E:RFILLING (INFO)

E:RPOAT; (SUBS)

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S/S:MR. ORTIZ

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FM SECSTATE WASHDC

TO AMEMBASSY KHARTOUM

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FROM OPIC

E.O. 11652:N/A

TAGS:EFIN

SUBJECT:AGRIBUSINESS

REF: (A) KHARTOUM A-60; (B) STATE 118978; (C) KHARTOUM 1423;
(D) STATE 186570; (E) KHARTOUM 2281

1. AS REQUESTED IN REF(A) OPIC HAS DISTRIBUTED COPIES OF
THE PROMOTION OF AGRICULTURAL INVESTMENT ACT TO THE PARTI-
CIPATING EXECUTIVES IN THE OPIC JUNE 11 MEETING FOR PRESI-
DENT NIMEIRI.

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2. THE PURPOSE OF THE MEETING WAS, AS DESCRIBED IN REF(B),

TO PROVIDE A FORUM FOR DISCUSSION ON OPPORTUNITIES IN AND OBSTACLES TO AGRIBUSINESS DEVELOPMENT IN THE SUDAN. CONSEQUENTLY AGRIBUSINESS LEADERS FAMILIAR WITH THE SUDAN WERE INVITED. THE FOCUS WAS PRODUCTION AGRICULTURE.

3. THOSE PRESENT WERE DUDLEY CAMPBELL, PRESIDENT, CHAPARROSA AGRI-SERVICE, INC.; WILLIAM CASE, PRESIDENT, HAWAIIAN AGRONOMICS CO. (INTERNATIONAL); PAUL CORNELSON, PRESIDENT, RALSTON PURINA INTERNATIONAL; DAVID CURTIS, DIRECTOR, INTERNATIONAL OPERATIONS, DEKALB AGRESEARCH; ROBERT A. HANSON, EXECUTIVE VICE PRESIDENT, DEERE AND COMPANY; JOHN K. HOFF, PRESIDENT, AG INTERNATIONAL; KENNETH MUELLER, PRESIDENT, THE AGRIBUSINESS COUNCIL, INC.; AND WAYNE RICHARDSON, JR., PRESIDENT, ALEXANDER AND BALDWIN AGRIBUSINESS CO.

4. IN ADDITION, THE OTHER GUESTS WERE WILLIAM D. BREWER, AMBASSADOR TO SUDAN; WILLIAM E. SCHAUFEELE, JR., ASSISTANT SECRETARY, BUREAU OF AFRICAN AFFAIRS, STATE DEPARTMENT; ROBERT F. ILLING, OFFICE OF EAST AFRICAN AFFAIRS, STATE DEPARTMENT; AND STANLEY PLEASE, VICE PRESIDENT, WORLD BANK.

5. THE OPIC PARTICIPANTS WERE DAVID GREGG, EXECUTIVE VICE PRESIDENT (REPRESENTING MARSHALL MAYS, OPIC'S PRESIDENT, WHO WAS OUT OF THE COUNTRY); JOHN K. CULMAN, DEPUTY VICE PRESIDENT-FINANCE; FRANK R. HILL, SENIOR MANAGER PROJECT FINANCE, ASIA AND MIDDLE EAST; CARL H. MIDDLETON, INSURANCE DIRECTOR, MIDDLE EAST AND AFRICA; AND GRAHAM WILLIAMS, MANAGER AGRIBUSINESS PROJECTS.

6. OPIC BELIEVES THAT SOME OF THESE EXECUTIVES, INCLUDING THE AGRIBUSINESS COUNCIL, ARE WILLING TO PARTICIPATE IN FURTHER DISCUSSIONS ALONG LINES MENTIONED IN REFS (D) AND (E).

7. COPIES OF OPIC PUBLICATION "TOPICS" WHICH COVERS THE MEETING ARE BEING POUCHED. DECONTROL FOLLOWING 8/16/77. KISSINGER

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